

REPORT ON AUDITS OF FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. INDEX TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

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Jones and Kolb Certified Public Accountants Atlanta, Georgia

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Communities In Schools of Atlanta, Inc. Atlanta, Georgia

We have audited the accompanying financial statements of Communities In Schools of Atlanta, Inc. (the "Organization"), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and net assets, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Communities In Schools of Atlanta, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND 2015

ASSETS

	2016	2015
ASSETS		
Cash and cash equivalents	\$ 449,999	\$ 151,252
Grants and contracts receivables	116,181	61,133
Promises to give	10,500	40,750
Prepaid expenses and other assets	56,330	21,970
Investments	2,256,602	2,271,361
Property and equipment, net	66,438	60,966
Total assets	\$ 2,956,050	\$ 2,607,432
LIABILITIES AND NET ASSI	ETS	
LIABILITIES		
Accounts payable	\$ 69,286	\$ 60,261
Accrued expenses	295,202	142,762
Total liabilities	364,488	203,023
NET ASSETS		
Unrestricted	2,531,737	2,315,759
Temporarily restricted	59,825	88,650
Total net assets	2,591,562	2,404,409
Total liabilities and net assets	\$ 2,956,050	\$ 2,607,432

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENT OF ACTIVITIES AND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2016

	Unrestricted	Temporarily Restricted	Total
REVENUES AND			
OTHER SUPPORT			
Government funding	\$ 2,309,040	\$ 28,000	\$ 2,337,040
Contributions	236,206	864,252	1,100,458
Special event, net of \$101,694 of direct costs	264,118	-	264,118
Realized and unrealized losses on investments	(46,806)	-	(46,806)
Interest and dividend income	52,143	-	52,143
Other income	1,320		1,320
Total revenues and			
other support	2,816,021	892,252	3,708,273
NET ASSETS RELEASED			
FROM RESTRICTIONS	921,077	(921,077)	
EXPENSES			
Program	2,764,610	-	2,764,610
Management and general	569,135	-	569,135
Fundraising	187,375		187,375
Total expenses	3,521,120		3,521,120
CHANGE IN NET ASSETS	215,978	(28,825)	187,153
NET ASSETS, Beginning of year	2,315,759	88,650	2,404,409
NET ASSETS, End of year	\$ 2,531,737	\$ 59,825	\$ 2,591,562

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENT OF ACTIVITIES AND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2015

	Un	restricted	nporarily estricted	Total
REVENUES AND				
OTHER SUPPORT				
Government funding	\$	345,182	\$ 21,000	\$ 366,182
Contributions		561,378	598,980	1,160,358
Special event, net of \$47,408 of direct costs		31,507	-	31,507
Realized and unrealized losses on investment	•	(55,387)	-	(55,387)
Interest and dividend income		78,335	-	78,335
Other income		165	-	165
Total revenues and				
other support		961,180	619,980	1,581,160
other support		701,100	 017,700	1,301,100
NET ASSETS RELEASED				
FROM RESTRICTIONS		623,703	 (623,703)	
EXPENSES				
Program		1,617,194	-	1,617,194
Management and general		506,733	-	506,733
Fundraising		129,755	 	129,755
Total expenses		2,253,682	 	2,253,682
CHANGE IN NET ASSETS		(668,799)	(3,723)	(672,522)
NET ASSETS, Beginning of year		2,984,558	 92,373	3,076,931
NET ASSETS, End of year	\$	2,315,759	\$ 88,650	\$ 2,404,409

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

	Pro	ogram Services	Supporting Services						
		Direct Services	1	Management and General		Fundraising		Total Supporting Services	Total
Salaries	\$	1,717,752	\$	271,373	\$	125,261	\$	396,634	\$ 2,114,386
Taxes and benefits		557,596		116,397		49,971		166,368	723,964
Professional fees		54,518		107,870		2,749		110,619	165,137
Rent		78,512		14,791		1,233		16,024	94,536
School activities		93,436		-		-		-	93,436
Assistance to individuals		74,892		2,410		-		2,410	77,302
Office expenses		48,698		14,658		1,222		15,880	64,578
Depreciation		27,386		5,159		-		5,159	32,545
Other expenses		17,625		5,699		5,683		11,382	29,007
Staff development									
and conferences		26,244		2,400		200		2,600	28,844
Travel		26,028		1,804		150		1,954	27,982
Advertising/branding		3,620		17,754		-		17,754	21,374
Insurance		17,278		3,255		271		3,526	20,804
Events/meetings		21,025		2,853		635		3,488	24,513
Interest expense				2,712				2,712	 2,712
Total	\$	2,764,610	\$	569,135	\$	187,375	\$	756,510	\$ 3,521,120

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2015

	Pro	gram Services	Supporting Services							
		Direct Services	N	Management and General	F	undraising		Total Supporting Services		Total
Salaries	\$	897,054	\$	220,624	\$	108,706	\$	329,330	\$	1,226,384
	Ψ	*	Ψ	<i>'</i>	Ψ	,	Ψ	ŕ	Ψ	
Taxes and benefits		314,875		115,188		11,340		126,528		441,403
Rent		122,855		41,102		3,737		44,839		167,694
Professional fees		30,834		97,315		786		98,101		128,935
Assistance to individuals		70,547		-		-		-		70,547
School activities		67,525		-		-		-		67,525
Office expenses		29,963		11,376		1,034		12,410		42,373
Depreciation		25,582		3,923		-		3,923		29,505
Other expenses		12,860		6,154		2,637		8,791		21,651
Insurance		13,428		4,294		390		4,684		18,112
Travel		14,025		2,332		209		2,541		16,566
Staff development										
and conferences		10,957		2,446		369		2,815		13,772
Events/meetings		6,689		1,979		547		2,526		9,215
Total	\$	1,617,194	\$	506,733	\$	129,755	\$	636,488	\$	2,253,682

COMMUNITIES IN SCHOOLS OF ATLANTA, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 187,153	\$ (672,522)
ADJUSTMENTS TO RECONCILE CHANGE IN NET		
ASSETS TO NET CASH AND CASH EQUIVALENTS		
PROVIDED BY (USED IN) OPERATING ACTIVITIES:	20.545	20.505
Depreciation	32,545	29,505
Loss on disposal of property and equipment	-	335
Realized and unrealized loss on investments	46,806	55,387
Changes in:	(== 0.40)	
Grants and contracts receivables	(55,048)	89,447
Promises to give	30,250	(40,750)
Prepaid expenses and other assets	(34,360)	8,047
Accounts payable and accrued expenses	161,465	40,764
Total adjustments	181,658	182,735
Net cash and cash equivalents provided by (used in)		
operating activities	368,811	(489,787)
operating activities		(101,101)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(38,017)	(37,345)
Purchases of investments	(1,700,203)	(124,313)
Proceeds from sale of investments	1,668,156	623,198
Not and and and an index of a large and its line (and its)		
Net cash and cash equivalents provided by (used in) investing activities	(70,064)	461 540
investing activities	(70,004)	461,540
NET DECREASE IN CASH AND CASH EQUIVALENTS	298,747	(28,247)
CASH AND CASH EQUIVALENTS, Beginning of year	151,252	179,499
CASH AND CASH EQUIVALENTS, End of year	\$ 449,999	\$ 151,252
SUPPLEMENTAL CASH FLOW DISCLOSURE Interest paid	\$ 2,712	\$ -

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. Communities In Schools of Atlanta, Inc. (the "Organization") is a Georgia nonprofit organization located in Atlanta, Georgia that was established in 1971 within the meaning of Section 501(c)(3) of the Internal Revenue Code. The mission of Communities In Schools of Atlanta, Inc. is to surround young people with a community of support, empowering them to stay in school and achieve in life. The Organization is part of the largest and most effective research-based dropout prevention organization in the nation. The Organization places trained staff in schools who build relationships with struggling students and their families. They help identify the non-instructional obstacles that are preventing children from succeeding in school, and then connect students and their families to resources and services already available in the community. When the needs of students are met, they can concentrate on learning, and teachers are free to teach. The Organization offers services to Atlanta Public Schools, the Clayton County School District, the DeKalb County School District and the Fulton County School District.
- B. The accompanying financial statements have been prepared using the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America.
- C. Net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that are required to be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes. As of June 30, 2016 and 2015, the Organization had no permanently restricted net assets.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed stipulations. Expenses are recorded as decreases in unrestricted net assets. Gains and losses on assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated passage of time has elapsed) are reported as net assets released from restrictions.

- D. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.
- E. The Organization considers all short-term, interest-bearing deposits external of the investment accounts with maturities of three months or less to be cash equivalents.
- F. Grants and contracts receivables represents fees that have been billed but not collected as of the date of the accompanying financial statements. A provision for doubtful accounts is made to maintain adequate reserves to cover anticipated losses based upon management's evaluation of the collectability of grants and contracts receivables. At June 30, 2016 and 2015, the Organization considers all grants and contracts receivables fully collectible. Therefore, no allowance for doubtful accounts is recorded in the accompanying financial statements.
- G. Promises to give to be received in one year or less are reported at net realizable value. Contributions to be received after one year, net of an allowance for uncollectible amounts, are initially reported at fair value, estimated by discounting them to their present value at a risk-adjusted rate. Thereafter, amortization of discounts is recorded as additional contribution revenue. An allowance for uncollectible promises to give is provided based upon management's judgment, considering such factors as prior collection history, type of contribution, relationship with donor and other relevant factors. At June 30, 2016 and 2015, the Organization considers all promises to give fully collectible. Therefore, no allowance for uncollectible amounts is recorded in the accompanying financial statements.
 - H. Investments are reported at fair value.
- I. The Organization capitalizes property and equipment in excess of \$500. Purchased property and equipment is recorded at cost. Donated items are recorded at fair market value at the time of the gift. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Property and equipment have estimated useful lives ranging from three to eight years. Depreciation expense was \$32,545 and \$29,505 for the years ended June 30, 2016 and 2015, respectively.
- J. Various individuals, corporations and foundations donate materials and services to the Organization for use in its programs and are recorded at the estimated fair market value at the date of donation. For the years ended June 30, 2016 and 2015, contributed materials of \$51,182 and \$52,596, respectively, have been included in contributions the accompanying Statements of Activities and Net Assets.

Contributed services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. For the years ended June 30, 2016 and 2015, contributed services of \$39,407 and \$42,590, respectively, have been included in contributions and expenses the accompanying Statements of Activities and Net Assets

- K. The costs of providing the various programs and other activities are summarized on a functional basis in the statements of activities and net assets and the statements of functional expenses. Accordingly, certain costs have been allocated among the various programs and supporting services benefited.
- L. Subsequent events have been evaluated by management through January 13, 2017, the date these financial statements were available to be issued.

2. FAIR VALUE

Accounting principles generally accepted in the United States of America establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Level 1 within the hierarchy states that valuations are based on unadjusted quoted market prices for identical assets or liabilities in active markets. Level 2 within the hierarchy states that valuations are based on quoted prices for similar assets in active markets, quoted priced for identical assets in inactive markets or other observable inputs other than quoted market prices. Level 3 within the hierarchy states that valuations are derived from valuation techniques in which one or more significant inputs are unobservable. At June 30, 2016 and 2015, the only assets or liabilities that are measured at fair value on a recurring basis in periods subsequent to initial recognition are investments.

Following is valuation methodology descriptions used for assets measured at fair value:

Common stocks and exchange-traded funds ("ETFs"): Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

Certificate of deposit: Does not meet the definition of a debt security as it is not traded on a market or exchange; therefore it is not subject to fair value leveling and is reported at cost.

Corporate bonds: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

U.S. government securities: Valued using pricing models maximizing the use of observable inputs for similar securities.

Foreign bonds: Valued using pricing models maximizing the use of observable inputs for similar securities.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2016:

	Level 1		 Level 2	 Total	
Common stock and ETFs	\$	1,324,818	\$ -	\$ 1,324,818	
Mutual funds		229,101	-	229,101	
Corporate bonds		-	298,395	298,395	
U.S. government securities		-	246,602	246,602	
Cash and money markets		145,613	-	145,613	
Foreign bonds		-	12,073	12,073	
Total Investments	\$	1,699,532	\$ 557,070	\$ 2,256,602	

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2015:

	Level 1		 Level 2	Total
Common stock and ETFs	\$	1,445,828	\$ -	\$ 1,445,828
Mutual funds		467,350	-	467,350
Corporate bonds		-	172,535	172,535
U.S. government securities		-	126,657	126,657
Cash and money markets		50,989	-	50,989
Foreign bonds		-	8,002	8,002
Total Investments	\$	1,964,167	\$ 307,194	\$ 2,271,361

3. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	2016		2015	
Computers and software	\$	288,263	\$ 250,374	
Furniture, fixtures and equipment		211,104	211,104	
Vehicles		69,041	69,041	
Improvements		25,519	 25,519	
Total		593,927	556,038	
Less accumulated depreciation		(527,489)	(495,072)	
Total property and equipment, net	\$	66,438	\$ 60,966	

4. LINE OF CREDIT

In November 2015, the Organization entered into a line of credit agreement with a financial institution that holds a portion of the Organization's investments. The agreement allows for borrowings based on a percentage of the eligible securities maintained in the investment account that serves as collateral. Interest is charged monthly at the lender's calculated base rate with an additional rate above or below the base rate depending on the amount of assets held under management of the institution. As of June 30, 2016, there was no outstanding balance on the line of credit.

In March 2016, the Organization entered into a \$500,000 line of credit agreement with a financial institution. Interest is charged on the outstanding balance at a rate of 3.012 percentage points over LIBOR. The agreement matures on March 25, 2018 and requires monthly interest payments on the outstanding principal balance. As of June 30, 2016, there was no outstanding balance on the line of credit.

5. RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at June 30:

	 2016	2015		
Miscellaneous program services	\$ 56,692	\$	72,544	
Emergency funds	1,071		12,687	
Scholarships	 2,062		3,419	
Total	\$ 59,825	\$	88,650	

Temporarily restricted net assets totaling \$921,077 and \$623,703 were released during the years ended June 30, 2016 and 2015, respectively, primarily for miscellaneous program services.

6. CONCENTRATIONS

During the year ended June 30, 2016, the Organization received contributions from two donors representing approximately 40% of total contributions. During the year ended June 30, 2015, the Organization received contributions from one donor representing approximately 16% of total contributions.

At June 30, 2016, one donor represented approximately 95% of promises to give. At June 30, 2015, two donors represented approximately 98% of promises to give.

During the year ended June 30, 2016, the Organization received funding from one government agency representing approximately 78% of total government funding. During the year ended June 30, 2015, the Organization received funding from three government agencies representing approximately 84% of total government funding.

At June 30, 2016, two government agencies represented approximately 84% of grants and contracts receivable. At June 30, 2015, three government agencies represented approximately 84% of grants and contracts receivable.

7. RELATED PARTY TRANSACTIONS

During the years ended June 30, 2016 and 2015, the Organization received grants of \$38,000 and \$147,111, respectively, from Communities In Schools of Georgia, a nonprofit organization which supports the work of the local Communities In Schools affiliates in the state of Georgia. During the years ended June 30, 2016 and 2015, the Organization received grants of

\$279,350 and \$71,240, respectively, from Communities In Schools, the national affiliate. At June 30, 2016 and 2015, the Organization's grants and contracts receivables included \$14,400 and \$28,800, respectively, due from these related parties.

8. RETIREMENT PLAN

The Organization provides an employee benefit retirement plan established pursuant to Section 403(b) of the Internal Revenue Code. An employee is eligible to join the Plan immediately upon employment and elect to voluntarily contribute up to the maximum allowed in accordance with Section 403(b) of the Internal Revenue Code. Participants are immediately vested in any elected deferrals and in the earnings on those deferrals. The Organization may also elect to make additional matching or non-elective contributions to the Plan on behalf of all eligible employees. Employees are eligible to receive the employer contributions after one year of service. All benefits payable under the Plan are to be provided from tax sheltered annuities which are not assets of the Organization. Employer contributions to the Plan were \$37,774 and \$36,016 for the years ended June 30, 2016 and 2015, respectively.

9. COMMITMENTS

The Organization has entered into operating leases for office space expiring at various dates through the year ended June 30, 2025. Total rent expense under these leases was \$94,536 and \$167,694 for the years ended June 30, 2016 and 2015, respectively. The future minimum lease payments under these non-cancelable operating leases are as follows:

Year Ending June 30,	Amount
2017	\$ 73,516
2018	\$2,091
2019	81,064
2020	80,838
2021	82,855
Thereafter	288,172
Total	\$ 688,536